## Message Text

CONFIDENTIAL

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ACTION AF-04

INFO OCT-01 SS-14 ISO-00 EB-03 NSC-05 NSCE-00 INR-05

CIAE-00 SP-02 L-01 OMB-01 /036 W

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FM AMEMBASSY KINSHASA

TO SECSTATE WASHDC PRIORITY 3508

CONFIDENTIAL KINSHASA 6287

LIMDIS

E.O. 11652: GDS

TAGS: ECON, EFIM, EAID, CG

SUBJECT: GOZ APPROACH TO GULF FOR INTERIM HELP ON POL

REF: KINSHASA 6103

- 1. AS HE HAD WITH MOBIL, THE HEAD OF PETRO-ZAIRE, MPEYE, HAS APPROACHED GULF REP KING, ASKING THAT GULF AGREE TO SUPPLY GOZ WITH CRUDE REQUIREMENTS OVER NEXT SIX MONTHS TO BE REPAID FROM GOZ'S EQUITY AND ROYALTY SHARE IN OFF-SHORE VENTURE. KING IS INTERESTED, SEES OPPORTUNITY TO SOLIDIFY RELATIONS WITH GOZ, FORESTALL ANY THOUGHT GOZ MIGHT HAVE ABOUT MOVING TOWARD OPEC FORMULA VIS-A-VIS GULF AND HAS HAS THUS RECOMMENDED FAVORABLE CONSIDERATION TO HIS HEADQUARTERS (NORMAN LEWIS AT GULF LONDON AND VP HANSON AT GULF PITTSBURGH).
- 2. KING MENTIONED ABOVE TO MOBIL REP WHO RECOUNTED HIS OWN INTEREST PER REFTEL. KING WAS RECEPTIVE TO IDEA OF WORKING OUT JOINT MOBIL-TEXACO-GULF BAILING OUT OPERATION WHEREIN ALL INTERESTS COULD BE SERVED (REFTEL) INDEED, IF GOZ MADE RIGHT MOVES, KING BELIEVES GULF WOULD BE WILLING TO INCREASE ITS INVESTMENT TO PERMIT PRODUCTION OF AROUND 100,000 BARRELS PER DAY AS OPPOSED TO 25,000 NOW PROJECTED.
- 3. IT IS OUR UNDERSTANDING THAT GULF REP WILL RAISE JOINT DEAL WITH HIS MOBIL/TEXACO HEADQUARTERS AND THAT MOBIL REP WILL CONFIDENTIAL

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APPROACH PRESIDENT OF MOBIL SOUTH, FANEUIL ADAMS JR., IN NEW YORK.

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## Message Attributes

Automatic Decaptioning: Z Capture Date: 01 JAN 1994 Channel Indicators: n/a

**Current Classification: UNCLASSIFIED** Concepts: PETROLEUM, DEBT REPAYMENTS

Control Number: n/a Copy: SINGLE Draft Date: 10 JUL 1975 Decaption Date: 28 MAY 2004
Decaption Note: 25 YEAR REVIEW Disposition Action: RELEASED Disposition Action: RELEASED
Disposition Approved on Date:
Disposition Authority: MartinML
Disposition Case Number: n/a
Disposition Comment: 25 YEAR REVIEW
Disposition Date: 28 MAY 2004
Disposition Event:
Disposition History: n/a
Disposition Reason:
Disposition Remarks:
Document Number: 1975KINSHA06287

Document Number: 1975KINSHA06287 Document Source: CORE Document Unique ID: 00

Drafter: n/a Enclosure: n/a Executive Order: GS Errors: N/A

Film Number: D750238-0460

From: KINSHASA Handling Restrictions: n/a

Image Path:

Legacy Key: link1975/newtext/t19750770/aaaackdf.tel

Line Count: 62

Locator: TEXT ON-LINE, ON MICROFILM Office: ACTION AF Original Classification: CONFIDENTIAL Original Handling Restrictions: LIMDIS
Original Previous Classification: n/a Original Previous Handling Restrictions: n/a

Page Count: 2

Previous Channel Indicators: n/a
Previous Classification: CONFIDENTIAL Previous Handling Restrictions: LIMDIS Reference: 75 KINSHASA 6103 Review Action: RELEASED, APPROVED Review Authority: MartinML

Review Comment: n/a Review Content Flags: Review Date: 25 JUN 2003

**Review Event:** 

Review Exemptions: n/a
Review History: RELEASED <25 JUN 2003 by BoyleJA>; APPROVED <05 NOV 2003 by MartinML>

**Review Markings:** 

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**Review Media Identifier:** Review Referrals: n/a Review Release Date: n/a Review Release Event: n/a **Review Transfer Date:** Review Withdrawn Fields: n/a

Secure: OPEN Status: NATIVE

Subject: GOZ APPROACH TO GULF FOR INTERIM HELP ON POL TAGS: ECON, EFIN, EAID, CG To: STATE

Markings: Margaret P. Grafeld Declassified/Released US Department of State EO Systematic Review 06 JUL 2006